PROFESSIONAL DEVELOPMENT TRAINING

Leadership Development Training

3158 3955

REQUEST QUOTE

2.0 DAY COURSE

A good leader will have a positive effect on the attitude, behavior and productivity of those they lead. A great leader must be able to switch between the various types of leadership styles to inspire and engage others, set precise goals and be an inspirational role model.

This intensive Leadership Training course provides those in leadership positions with the insight, awareness and techniques to lead more effectively and achieve sustainable success in the dynamic Singaporean market. Learn crucial skills like creating and communicating a vision, using appropriate body language, giving formal and informal feedback, the art of persuasion, creative problem solving and decision making, encouraging personal and professional growth and much more.

During this Leadership Training Course you will complete the REACH Personality Profiling tool, which will provide you with insight into your preferred Leadership style and your strengths and areas for growth to better influence. This newly found awareness will empower you with the ability to connect better with others and can provide you with an improved level of interpersonal communication and leadership skills.

This Leadership training course can be delivered at your premises anywhere in Singapore by one of our expert local or international trainers. Join us for this transformative 2-day business leadership course in Singapore and embark on a journey to become a more effective and visionary leader in today's competitive business world. Elevate your leadership skills and drive your organisation toward sustainable success.

Contact us today for a group quote.

What You'll Gain:

The PD Training Leadership Development Training Program in Singapore has been highly praised by our business clients as effective leaders are now seen as evolving into their positions rather than being born into them. Great leaders have been traditionally viewed as "mythological creatures", separate from the rest of humanity and empowered by some mysterious quality that guides them on their path towards inevitable success.

However, the modern view is that through patience, persistence and hard work, anyone can become a highly effective leader. The responsibility is on us to believe and make it happen.

That is the reason why Executive Leadership Development is so highly sought after by most successful companies.

Leadership development comes from within us, in the sense that deeply held values and principles provide the roadmap for the way we lead and therefore the way other people respond to our leadership. Hence it is important that a Leader must first understand one's own value systems before communicating those values to others. This is an integral part of our management training program as it is of critical importance to have true self-awareness before you can lead and manage others.

The primary role of a leader also requires a thorough understanding of the team's needs, aspirations and concerns, so it is important to have excellent listening and facilitation skills as well as highly developed abilities to coach and mentor.

This Leadership and Influencing Skills Training Program will teach you that effective leadership starts with a thorough understanding of oneself, which then allows you to support and lead others towards stated organizational goals.

Outcomes

Leadership Training - Day 1

- Understand the role of a leader, their traits, how are they different to a manager
- Look beyond the common leadership stereotypes
- Learn how your personality traits interact with your leadership styles
- Understand what Leading with Emotional Intelligence (EI) is and choosing the best approach
- Understand and Apply Situational Leadership
- Understand and apply the 5 practices of exemplary leadership
- Increase the performance of your team through developing team spirit

Leadership Training - Day 2

- Get the most out of your team by understanding the generational differences
- Influence with passion and empower others to act by using rapport building techniques
- Use creative problem-solving & decision-making methods
- Improve your coaching and mentoring skills
- Give feedback to inspire greater performance with engagement and buy-in
- Identify and apply strategies to manage underperforming members of the team

Modules

Lesson 1: Getting Started

- Expectations
- Defining Leadership and Influence
- Activity: Did It Work?
- Leading and Managing
- Activity: Do you Manage or Lead?
- Activity: Characteristics of a Leader
- Activity: Developing Leadership Qualities
- Reflection

Lesson 2: Your Personality Style and Leadership

- REACH Profile Review
- Personal Style Markers
- Activity: Achieving Dimensions
- Activity: Relating Dimensions
- Activity: Profile Interactions

Lesson 3: Leading with Emotional Intelligence

- Activity: Do I Lead with Emotional Intelligence?
- Relationship Management and Influence
- Activity: Influencing Positively
- Activity: Creating a Climate for Emotional Honesty

Lesson 4: Leadership Flexibility

- Situational Leadership
- Activity: Leadership Styles Displayed
- Activity: Matching Leadership Style to Development Level

Lesson 5: Trust

- Activity: Does Trust Matter?
- Building Trust - the Four Cs
- Trust in My Team
- Activity: Taking a Trust Pulse
- Elements of Trust

Lesson 6: Encouraging Teamwork

- Lessons from Geese
- The 5 Dysfunctions of a Team
- Activity: Are We Susceptible?
- Activity: Overcoming Dysfunction
- Activity: Developing Team Spirit

Lesson 7: Influencing Skills

- The Art of Persuasion
- Activity: Ethos, Pathos & Logos in Ads
- The Principles of Influence
- Activity: Applying Cialdini's Principles of Influence
- Influence by Rapport
- Activity: Identifying Rapport Experiences
- Bridging the Gap
- When to Mirror?
- Watching and Listening
- Pacing and Leading

Lesson 8: Problem Solving and Decision Making

- Define the Terms
- Activity: REACH and Decision Making
- The Problem Solving Process
- Defining the Problem
- 5 Whys
- Appreciation
- Cause and Effect (Fishbone) Diagrams
- Activity: Fishbone
- Generating Alternatives
- Evaluate & Select a Solution

- Activity: Practising Rapport

- Activity: Applying the Six Thinking Hats
- Implement and Follow Up on Solution
- Activity: Implementing ABC's Solution

Lesson 9: Coaching and Mentoring

- Coaching Vs Mentoring
- The GROW Model
- Benefits of Setting Goals
- Setting SMART Goals
- Activity: Run a Coaching Session

Lesson 10: Feedback

- Four Key Areas
- Activity: Being Focused
- The Feedback Sandwich!
- Try a Feedback Sandwich
- Feedback Framing Tool - SSI
- Activity: Practice Giving Feedback
- Seeking Feedback

Lesson 11: Managing Performance

- Common Performance Issues
- Taking Initial Action
- Accountability Vs Responsibility
- Stop, Look, Listen
- Activity: Causes and Solutions to Weak Accountability

Talk to our expert team

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